FSC-108-A	6/17/96
SUBJECT: 1996 September Partners Promotions	

DISTRIBUTION:

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				___	REP

Attached is the schedule of events and procedures to handle the September DORAL B2G1F and WINSTON B2G2F Partners promotions. Regions working the promotions are:

Regions	September DORAL B2G1F 601270	September WINSTON B2G2F 601298
2100, 2200, 2600, 2900 5800		X
1100, 1200, 1300, 1600, 1700, 1800, 2300, 5100, 5400, 5600, 6200, 6300, 6600, 6700, 6900	X	

Key Points

- Remember to transfer allocations for both the DORAL and WINSTON promotion if your wholesaler is servicing retail accounts outside your region that may be working a different promotion.

- Allocations for both promotions will be available for viewing in BPE on Tuesday, June 25. Your regional allocations will be increased by a percentage amount to minimize case shortages that occur due to rounding at the wholesale level. If you have remaining allocations after the transfer process, you may assign the additional SKUs to Partners retail accounts in the VAP or generic templates. (Additional SKUs will not be debited on the retail accrual statements.)

It is important that each ROM review the attached schedule and procedures for the September promotions with the appropriate ROU Coordinator(s).

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Attachments

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Source: https://www.industrydocuments.ucsf.edu/docs/xgvn0000